



BUYER INFORMATION SHEET

NAME _____

SPOUSE _____

ADDRESS _____

CITY, STATE, ZIP _____

HOME PHONE _____

CELL PHONE _____

EMAIL _____

D I S C

D I S C

D - Straight to the Point I - Social, Outgoing S - Steady, Dependable C - Cautious, Perfectly Accurate

LOCATION _____

PRICE
\$0 \$100 \$200 \$300 \$400 \$500 \$600 +

MOTIVATION
LOW MED HIGH

TIME FRAME
<30 30 60 90 6MO 1YR +

CURRENTLY: OWN RENT LEASE EXPIRES: _____

WORKING WITH ANOTHER AGENT? Y N

IS HOUSE ON THE MARKET? Y N

SIGNED AGREEMENT? Y N

DOES IT NEED TO SELL FIRST? Y N

WHAT ARE YOU LOOKING FOR IN AN AGENT?

MORTGAGE: WILL PURCHASE WITH LOAN CASH
 PQL? POF?

ALREADY HAS LENDER? LENDER NAME _____

NEEDS LENDER? REFERRED TO _____

HOME CRITERIA BED: _____ BATH: _____ BEYOND: GREAT RM LIV/DIN RM SFD C/TH/A MH
STORIES: 1 2 3 GARAGE 2 3 SQFT _____ LOT SIZE _____ HORSE

SPECIAL NEEDS _____

MUST HAVES: _____

APPOINTMENT SET

DATE: _____ TIME: _____ BEST TIME: DAY NIGHT WEEKDAY WEEKEND

BUYER AGENT: _____ DATE/TIME RECEIVED: _____

APPOINTMENT SET? YES NO BUYER SELLER BUYER/SELLER

LEAD SOURCE: _____

OTHER NOTES: _____